

# PNM Quick Saver™ Customer Profile:

## First Nations Community Healthsource Albuquerque



### Project Profile

**Retrofit Completion:** August 2011

**Project Cost:** \$11,292.14

**Percentage of Costs Covered by PNM:** 100%

**Average Yearly Savings:** \$7,885.28

**Estimated Annual kWh Savings:** 78,853

**Project Contractor:** Facility Solutions Group

**For many businesses, saving almost \$8,000 a year in energy costs would be nice, but for Albuquerque-based First Nations Community Healthsource, (FNCH) saving that money helps deliver services that truly transform and save lives.** FNCH is a nonprofit community health and human services provider dedicated to being the healthcare home for more than 10,000 urban American Indians in Albuquerque along with other low-income, medically uninsured/underinsured and the homeless. It is also a federally qualified health center and the only Title V Urban Indian Health program in New Mexico.

FNCH delivers a wide range of services including medical and dental care to behavioral health, HIV/AIDS prevention and case management, diabetes education, youth education and mentoring, homeless outreach and case management and job coaching – all of which are delivered regardless of the clients' ability to pay. Every dollar the organization can save on operating costs is another dollar that can be put back into programs and services for the thousands of people who depend on them.

To learn more about  
PNM Quick Saver™, visit  
[PNM.com/quicksaver](http://PNM.com/quicksaver)  
or call Toll Free  
877-607-0741.

## Why improve energy efficiency?

- 1 Cuts your operating costs and improves profitability, allowing you to use energy savings to finance business expenses.
- 2 Reduces maintenance expenses.
- 3 Distinguishes your business as energy conscious.
- 4 Qualifies you for rebates from PNM.

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## Energy Efficiency Improvements Implemented

PNM Trade Ally Facility Solutions Group completed the three-phased lighting-focused project, removing 149 highly inefficient T12 fixtures and replacing them with energy efficient T8 fixtures.

## The Power of Saving

FNCH maximizes every dollar it spends in order to serve as many people as possible. Here are some of the ways they can put an extra \$8,000 to use.

- 80 homeless adults and/or children could receive much-needed routine dental care
- 40 well-child, women's health or men's health exams could be provided to those who lack health insurance
- 160 individuals without insurance could be given necessary medication for free

## Just the First Step on the Path to Overall Energy Efficiency

FNCH is in the process of constructing a new building that will house a kitchen for healthy cooking classes and a laundry facility and showers for homeless clients. A new primary care area will also be part of the new facility as will conference rooms for outreach and support meetings, classes and webinars. The facility is being built with energy efficiency in mind, and FNCH plans to participate in the PNM Retrofit Rebate Program to earn a rebate on the measures implemented.

## Customer Raves

"Our facility is open more than 60 hours a week, and our lighting was really inefficient. PNM Quick Saver™ covered 100 percent of the project costs and improved our lighting efficiency dramatically, allowing us to immediately start putting money back into our programs. From finding a contractor to the final inspection, it was so easy to complete the project with help from PNM," said FNCH Development Coordinator Deb Walters.

